

FCB2B NEWS

This newsletter is created quarterly and contains all updates happening during that quarter. This will be your one stop for all things fcB2B. If you have suggestions for content, please contact Lewis Davis at ldavis@wfca.org.

INDUSTRY NEWS

NEW MEMBERS IN Q1 2023

We would like to welcome the following companies who have joined this quarter and decided to participate in fcB2B.

Distributors

- Travis Tile Sales

Manufacturer

- Stanton Carpet Corp

Retailers

- Express Home Services
- LL Flooring
- West Coast Flooring Center

CURRENT COMMITTEE'S

Future Technology / Web Services – This committee is charged with coming up with solutions to opportunities in the industry. A sub-committee has been created to define a web service for providing product images. The committee is also starting discussions about the PO Change/PO Cancel service. If you are interested in learning more or participating in the committee let me know.

ANNUAL MEETING

The annual meeting is scheduled for September 18 – 20 and will again be in Nashville. The cost of the meeting is currently \$650 but will increase to \$750 on August 19. Be sure to register prior to the increase and book your hotel room before they are all gone. The link to register is <https://fcb2b.info/event/2023-fcb2b-annual-meeting/>.

VERSION 3.2

Moving to version 3.2 and certifying documents is still a priority to ensure your customers are receiving quality data that allows them to Search, Find and Sell your products. If you are close to being ready for certification but not sure if your documents are ready, contact me for a pre-validation test. I can quickly provide you with feedback to help you get your structure perfect.

VALIDATION FOR 2.X DOCUMENTS

The tool we are using for validating the v3 documents during certification has now been configured to validate the v2 documents as well. If you are having problems or complaints about a document let Lewis know. It's a quick process to validate and provide the results. Currently there isn't a fee for this service.

NEW PROGRAM LEVEL

We have a couple of suppliers that have expressed interest in the new spreadsheet format. One has created the spreadsheet and is ready for testing. Let me know if you would be interested in testing with your software and I will get you in touch.

FCB2B DID YOU KNOW?

The fcB2B website has several short videos related to different B2B subjects. To check them out visit the site (www.fcb2b.info), login, then hover your mouse over the MBR TOOLBOX tab and select Member Videos. If you have any suggestions for additional topics let me know.

Be sure to follow fcB2B on [LinkedIn](#) and [Facebook](#).