



FLOOR COVERING
BUSINESS TO BUSINESS

SETTING THE **STANDARD**
FOR THE INDUSTRY.



EDI and WEB SERVICES made for
our industry **BY OUR INDUSTRY.**

THE **BENEFITS** OF **fcB2B EDI** (Electronic Data Interchange)



EDI is the computer-to-computer exchange of business documents in a standard electronic format between business partners.

- Improves speed and accuracy
- Increases business efficiency
- Guarantees standardization of interoperability between businesses

Past research by the WFCB and the fcB2B found that B2B can save hundreds of thousands of dollars a year if not even more.

A **STANDARD** for the Industry

fcB2B is comprised of participating associations and companies from all levels in the business chain with the common goal of making the process of purchasing goods more efficient and less expensive.

The fcB2B Standard documents are based on ASCX12 Standards that have been fine-tuned to meet the nuances of the floor covering industry. In addition to the 6 standard documents, fcB2B has defined core rules and procedures to follow for proper implementation.

The fcB2B Standard is a simplified, industry-specific form of EDI that uses the internet to make EDI affordable and efficient for businesses of all sizes.

The fcB2B has also developed industry-specific web services to augment the efficiency of the EDI. Web services are intended to facilitate a common framework which suppliers and their customers can use to establish simple and low-cost electronic data for software applications.



A TECHNOLOGY for the Future

fcB2B is the common acronym for the B2B technology used in the flooring industry. fcB2B is the computer-to-computer exchange of business data in standard formats. Implementation of the fcB2B Standard builds a foundation for the future, creating sustainable efficiencies that will go straight to your bottom line.

The fcB2B Standard is a simplified, industry-specific form of EDI that uses the internet to make EDI affordable and efficient for businesses of all sizes. Based on the ASCX12 Standards, the flooring industry-specific fcB2B EDI Standard is designed for sending and receiving business critical documents including price catalogs, invoices, and order information.

fcB2B web services are designed to complement the efficiencies of the EDI system, integrate with smart phones and tablets and provide real time Internet exchange.

The information contained in an EDI/B2B/fcB2B transaction or web service is the same as on a conventional paper document or on your existing web site.



**STANDARD DOCUMENTS
and WEB SERVICES**

fcB2B EDI STANDARD DOCUMENTS:

- 832: Price Catalog
- 850: Purchase Order
- 855: Purchase Order Acknowledgement
- 856: Advance Shipping Notice
- 810: Invoice
- 997: Functional Acknowledgement

WEB SERVICES:

| | |
|-----------------------|---------------------|
| Stock Check Service | Price Check Service |
| Related Items Service | Reservation Service |
| Order Status Service | |

WHAT'S NEXT

- If you are using industry specific software, contact your account rep and tell them you want to upgrade to the fcB2B version
- If you don't have one of these packages talk to your current software vendor and tell them you want to be EDI/fcB2B enabled
- Check our Connections: Member Database (www.fcb2b.info/the-organization/connections/) to see our current industry partners and the services they offer
- Check our Resources page (<https://www.fcb2b.info/resources/>) to learn more about how fcB2B benefits all businesses in the flooring industry



Being a part of FCB2B and adopting their EDI standards has streamlined many of our communications with our customers. As a result of our membership, we've experienced more efficient and accurate distribution of information to our customers and clients. From the customer's specific pricing, to placing orders directly through the customer's software, we've eliminated numerous phone calls and emails between Louisville Tile and our customers, ultimately benefiting both parties. If you're looking to streamline your business through technology, we'd highly recommend taking advantage of everything an FCB2B membership has to offer.

*- Adam Beck, COO
Louisville Tile, Louisville, KY*

B2B enables CAP Carpet to be one of the most operationally efficient businesses in the industry and allows us more time to devote to customers.

*- Aaron Pirner
CEO, CAP Carpet*

Leveraging the efficiency inherent in the B2B process allows us to remain lean in our purchasing and accounts payable departments.

*- Rocky Pack
CEO, Floors Inc.*

**Increase Your Bottom Line with Efficiency Through Technology.
Get Connected Today.**

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