

## FIRST EDITION OF FCB2B NEWS

This newsletter will be created quarterly and contain all updates happening during that quarter. This will be your one stop for all things fcB2B. If you have suggestions for content, please contact Lewis Davis at [ldavis@wfca.org](mailto:ldavis@wfca.org).

## FCB2B WEBSITE CONTENT

### Web Services

Price Catalog Request web service completed the review cycle and is now official. This new service allows an end user to request a catalog to be generated and sent. This would replace the manual process currently in place at many suppliers. Instead of having to send an email, visit a website, or place a call to the B2B support, your customers could make the request from within their software. The supplier process to generate the catalog doesn't have to change just the way the initial request is made.

### fcB2B Product Catalog

Another new addition is the fcB2B Product Catalog spreadsheet format. This is a Comma Separated Values (CSV) format that allows a supplier without knowledge of EDI to participate in fcB2B. Any supplier can support this new format, but it is primarily intended for smaller suppliers to quickly provide their retailers with a product catalog to load into their system. It is a standard format that will not need to be manipulated. This was announced at the fcB2B annual meeting in September.

### fcB2B Articles

We have added a new page under the Resources tab called fcB2B Articles. We will feature articles related to fcB2B that appear in the WFCA Premier Flooring Retailer (PFR) magazine. Be sure to check out these articles and send me an email with suggestions for future articles.

## NEW MEMBERS IN 2022

We would like to welcome the following companies who have joined this year and decided to participate in fcB2B.

### **Distributors**

American Olean Midwest  
Conestoga Ceramic Tile Distributors  
Hamilton Parker  
Modern Surfaces Portland, LLC  
SOCI

T&A Supply  
Twelve Oaks Floors, LLC  
XL Flooring Co

### **Manufacturers**

Urban Surfaces, Inc

### **Software Providers**

.efficiently  
Florware  
Kronus Software

### **Retailers**

Carpet Spectrum  
E-Comm Floors

Exact Tile  
Floor Max USA  
HOM Floors  
Home Improvement Outlet  
Interior Logic Group, Inc  
Renovation Systems Inc  
Standard Interiors

I am frequently asked why a retailer would join fcB2B. I have found there are two reasons most join. First, they are using custom software and want access to the standards to integrate fcB2B into their software. The second is because they see the benefits and want a voice in growing the standards and ensuring their needs are being met. I encourage retailers to participate on the committees, ask questions and speak up.

## CURRENT COMMITTEE'S

Are you aware of the active committees? Would you like to join? Below is a list of committees and their description. If you are interested in joining one, contact Lewis Davis at [ldavis@wfca.org](mailto:ldavis@wfca.org) and provide the committee(s) you want to join.

- Web Services – This is a committee that has been around for many years and is tasked with defining and creating new web services. The meeting is held the second Tuesday of each month. As new services are being defined, the group will create a sub-committee to review and define the attributes needed. Sub-committees are listed below.
  - Marketing Warranty web service – This is a service that allows a retailer to submit information about a consumer's purchase to the manufacturer for marketing and warranty purposes. This service has been defined and is back to the full committee to work out final details.
  - Remittance Advice web service – This service provides remittance details from the retailer to supplier. More details about the check can be included than are typically sent on a paper check. These include notes, deductions, credit memos, and more. This service has been defined and is back to the full committee to work out final details.

Be sure to follow fcB2B on [LinkedIn](#) and [Facebook](#).